Quarterly Report on unaudited consolidated results for the fourth financial guarter ended 31 December 2017

## Notes to the Interim Financial Report

### 1. Basis of preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134: Interim Financial Reporting issued by the Malaysian Accounting Standard Board and Paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2016.

The following notes explain the events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2016.

#### 2. Significant Accounting Policies

MFRS 9

The accounting policies and methods of computation adopted by the Group as at 31 December 2017 are consistent with those adopted in audited financial statements for the year ended 31 December 2016.

The following MFRSs, Amendments to MFRSs and Interpretations are mandatory for the first time for the financial year beginning on or after 1 January 2017:

Amendments to MFRS 107 Statements of Cash Flows – Disclosure Initiative

Amendments to MFRS 112 Income Taxes – Recognition of Deferred Tax Assets for Unrealised

Losses

Amendments to MFRS 12 Disclosure of Interests in Other Entities (Annual Improvement

2014-2016 Cycle)

The following MFRSs, Amendments to MFRSs and IC Interpretation were issued but not yet effective and have not been applied by the Group:

# MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2018

Amendments to MFRS 2 Share-based Payment – Classification and Measurement of Share-

based Payment Transactions Financial Instruments (2014)

MFRS 15 Revenue from Contracts with Customers

Amendments to MFRS 15 Clarifications to MFRS 15

Amendments to MFRS 1 First-time Adoption of Malaysian Financial Reporting Standards

(Annual Improvements 2014-2016 cycle)

Amendments to MFRS 128 Investments in Associates and Joint Ventures (Annual

Improvements 2014-2016 cycle)

Amendments to MFRS 140 Transfers of Investment Property

IC Interpretation 22 Foreign Currency Transaction and Advance Consideration

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## 2. Significant Accounting Policies (continued)

# MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2019

MFRS 16 Leases

IC Interpretation 23 Uncertainty over Income Tax Treatments

Amendments to MFRS 9 Financial Instruments (2014) - Prepayment Features with Negative

Compensation

Amendments to MFRS 128 Investment in Associates and Joint Ventures - Long-term Interests in

Associates and Joint Ventures

Amendments to MFRS 3 Business Combinations – Previously Held Interest in a Joint

Operation (Annual Improvements 2015-2017 cycle)

Amendments to MFRS 11 Joint Arrangements – Previously Held Interest in a Joint Operation

(Annual Improvements 2015-2017 cycle)

Amendments to MFRS 112 Income Taxes – Income Tax Consequences of Payments on

Financial Instruments Classified as Equity (Annual Improvements

2015-2017 cycle)

Amendments to MFRS 123 Borrowing Costs – Borrowing Costs Eligible for Capitalisation

(Annual Improvements 2015-2017 cycle)

## MFRSs, Interpretations and amendments effective date yet to be confirmed

Amendments to MFRS 10 Consolidated Financial Statements and MFRS 128, Investments in

Associates and Joint Ventures – Sale or Contribution of Assets

between an Investor and its Associate or Joint Venture

The directors anticipate that the above mentioned accounting standards, interpretations and amendments will be adopted by the Group and the Company when they become effective. Amendments to MFRS 4 *Insurance contracts – Applying MFRS 9 Financial Instruments with MFRS 4 Insurance Contracts* and MFRS 17 *Insurance Contracts* have not been taken into consideration because they are not applicable to the Group and the Company

#### 3. Audit qualification

The auditor's report on the financial statements of the Group and the Company for the year ended 31 December 2016 was not subject to any qualification.

#### 4. Seasonal or cyclical factors

Generally, sales of our products are enhanced during festive seasons celebrated in Malaysia.

### 5. Unusual items

Other than those stated in the notes, there were no other items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidence.

## 6. Changes in estimates

There were no changes in estimates for the financial period under review.

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#### 7. Issuance or repayment of debts and equity securities

There were no other issuance and repayment of debt and equity securities, share buybacks, share cancellations, shares held as treasury shares and resale of treasury shares for the current financial year to date.

## 8. Dividend paid

There were no dividends paid in the current quarter.

## 9. Segment reporting

The Group has three reportable segments, as described below, which are the Group's strategic business units.

- (i) Investment holdings includes the holding of investment in subsidiaries
- (ii) Trading and service includes trading of electrical products and providing general repair and rework services
- (iii) Manufacturing includes manufacturing and distribution of electrical products

	Investment holding		Trading & service		Manufacturing		Elimination		Tot	al
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Turnover										
External										
Local	-	-	143,696	160,121	10,076	13,104	-	-	153,772	173,225
Overseas	-	-	175,833	173,095	1,475	9,972	-	-	177,308	183,067
Internal	12,004	16,822	7,566	5,942	66,460	59,269	(86,030)	(82,033)	-	-
Total revenue	12,004	16,822	327,095	339,158	78,011	82,345	(86,030)	(82,033)	331,080	356,292
Segment results	1,726	471	5,940	14,170	3,266	5,737	(4,582)	(5,191)	6,350	15,187
Finance cost									(3,633)	(3,431)
Interest income									199	332
Profit before tax									2,916	12,088
Tax expense									(1,541)	(2,302)
Net profit									1,375	9,786

Year 2017 refers to 12 months period ended 31.12.2017 as compare to the corresponding 12 months in the preceding year.

## 10. Valuation of property, plant and equipment

The valuations of land and buildings have been brought forward, without amendment from the previous annual financial statements.

## 11. Material subsequent events

As at the date of issue of this quarterly report, there were no material events subsequent to the end of this period reported on that have not been reflected in the financial statement for the said period.

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#### 12. Changes in the composition of the group

There were no changes in the composition of the Group during the current guarter.

## 13. Contingent liabilities

As at 31.12.2017, the company has given corporate guarantee for banking facilities obtained by subsidiaries to meet the liabilities and financial obligations of its subsidiaries amounting to RM169.48 million. The contingent liabilities of its subsidiaries pertaining to utilise trade line facilities amounted to RM10.95 million.

## 14. Capital and other commitment

•	RM'000
Property, plant and equipment	
Contracted but not provided	2,160

## 15. Key management personnel compensation

Total compensation to Directors of the Company and other members of key management during the vear under review are as follows:

## 16. Related party transactions

Transactions with related parties during the year under review are as follows:-

	Transaction value	Balance as at		
	31/12/17	31/12/16	31/12/17	31/12/16
	RM'000	RM'000	RM'000	RM'000
Sales to :-				
HSL E & E Corp (M) Sdn Bhd	-	-	14	14

These transactions had been entered into in the normal course of business and had been established under negotiated terms.

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# ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA SECURTIES BERHAD LISTING REQUIREMENTS

#### 1. Review of Performance

#### Comparison results of current quarter and previous corresponding quarter

The Group recorded revenue of RM78.95 million for the current quarter under review representing a decrease of 5.5% over revenue of RM83.53 million of previous corresponding quarter.

The Group recorded profit before tax of RM1.39 million for the current quarter under review representing a decrease of 14.1% over profit before tax of RM1.62 million of previous corresponding quarter.

## Comparison results of current period and previous corresponding period

The Group recorded revenue of RM331.08 million for the current period under review representing a decrease of 7.1% over revenue of RM356.29 million of previous corresponding period.

The Group recorded profit before tax of RM2.92 million for the current period under review representing a decrease of 75.9% over profit before tax of RM12.09 million of previous corresponding period.

The performance of the business segments for the current period is described as below:

#### 1) Investment Holdings Division

The Investment Holdings Division recorded a 28.6% drop in revenue as compared to previous corresponding period due to lower dividend income received from subsidiaries. Despite revenue decreases, profit before tax increased by 3 times due to an impairment loss recognised in previous year.

#### 2) Trading and Service Division

The revenue in Trading and Service Division recorded a decrease of 3.6% as compared to previous corresponding period. The decrease was mainly due to lower sales from its local subsidiaries amid weak domestic demand. However, the decrease has been mitigated by the increase sales in foreign subsidiaries and inter-companies coupled with strengthening in foreign currency.

Due to the decline in revenue, the division's results decreased substantially by 58.1% as compared to last corresponding period. The significant decline in profit was mainly attributable to the lower profit-margin, higher operating cost and decline in other operating income.

#### 3) Manufacturing Division

The revenue in Manufacturing Division has decreased by 5.3% as compared to previous corresponding period which is mainly due to lower sales demand in local and overseas market, partially offset by higher sales from inter-companies. The profit recorded a significant decrease of 43.1% which is mainly attributed to lower gross margin as a result of increased raw material and production cost.

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#### 1. Review of Performance (Continued)

## Financial review for current quarter and financial year to date

	Individual Period					Cumulativ	e Period	
	31 Dec	31 December		Variance		31 December		nce
	2017	2016	v ai iailce		2017	2016	Varia	iloc
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%
Revenue	78,952	83,527	(4,575)	-5.5%	331,080	356,292	(25,212)	-7.1%
Profit before interest and tax	1,983	2,055	(72)	-3.5%	6,350	15,187	(8,837)	-58.2%
Profit before tax	1,392	1,621	(229)	-14.1%	2,916	12,088	(9,172)	-75.9%
Profit after tax	516	1,201	(685)	-57.0%	1,375	9,786	(8,411)	-85.9%
Profit/(Loss) attributable to Equity Holders of the Parent	577	1,201	(624)	-52.0%	1,593	9,786	(8,193)	-83.7%

#### Financial review for current guarter compared with immediate preceding guarter

	Current Quarter	Immediate		
	Current Quarter	Preceding Quarter	Variance	
	31 December 2017	30 September 2017		
	RM'000	RM'000	RM'000	%
Revenue	78,952	79,477	(525)	-0.7%
Profit before interest and tax	1,983	1,143	840	73.5%
Profit before tax	1,392	167	1,225	733.5%
Profit after tax	516	167	349	209.0%
Profit/(Loss) attributable to Equity Holders of the Parent	577	218	359	164.7%

#### 2. Variation of results against immediate preceding quarter

The Group recorded revenue of RM78.95 million for the current quarter under review, representing a decrease of 0.7% as compared to RM79.48 million in the immediate preceding quarter. Meanwhile, the Group recorded profit before tax of RM1.39 million, representing a significant increase of 733.5% as compared to the preceding quarter of RM0.17 million.

#### 3. Commentary on prospect

The Board of Directors noted the performance achieved in the current quarter despite softening business conditions and competitive environment.

The Board expect the Group's outlook for the year to remain challenging due to the slowdown in consumer demand and price competition. The Group will continue to embark on cost reduction and rationalisation exercises as well as improve operational efficiency. In addition, the Group will put more effort into growing and expanding its international business due to the weakening of domestic market.

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#### 4. Profit forecast

Not applicable as no profit forecast was published.

## 5. Tax expense

	<u>Individ</u>	ual period	Cumulative period		
	31/12/17 31/12/16		31/12/17	31/12/16	
	RM'000	RM'000	RM'000	RM'000	
- Current tax expense	(95)	(531)	307	1,728	
- Deferred tax expense	971	951	1,234	574	
Total	876	420	1,541	2,302	

The group's effective tax rate for the period ended 31 December 2017 is 22.9%.

## 6. Status of corporate proposals

There were no corporate proposals during the current quarter.

## 7. Borrowings and debt securities

## (a) Bank Borrowings (current and repayable within 1 year)

Details of the Group's bank borrowings as at the end of this reporting period: -

·	Foreign		Foreign	
	Currency	31/12/17	Currency	31/12/16
	'000 °	RM'000	,000	RM'000
Bank Overdrafts				
Secured		299		198
Unsecured		2,142		3,452
Banker Acceptances				
Unsecured – denominated in Ringgit				
Malaysia		26,615		23,847
Unsecured – denominated in foreign				
currency	SGD337	1,025	SGD845	2,622
Revolving Credit				
Denominated in Ringgit Malaysia		9,109		5,704
Denominated in foreign currency	SGD1,200	3,647	SGD1,600	4,963
Total		42,837		40,786

Secured bank borrowings are secured by fixed charges over the long term leasehold or freehold land and building of certain subsidiary company and are guaranteed by the Company. Unsecured bank overdraft and bankers' acceptances are guaranteed by the Company.

The bank overdrafts bear interest at rates 7.22% to 8.04% (2016 – 4.99% to 7.81%) per annum. The banker acceptances bear interest at rates ranging from 2.44% to 4.96% (2016 – 3.93% to 7.95%) per annum.

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## 7. Borrowings and debt securities (Continued)

## (b) Term Loans

Details of the Group's term loans as at the end of this reporting period :-

•	Foreign Currency '000	31/12/17 RM′000	Foreign Currency '000	31/12/16 RM'000
Current Term Loans Secured – Denominated in Ringgit Malaysia Secured – Denominated in foreign		1,837		1,414
Secured – Denominated in foreign currency Total	SGD184	560 2,397	SGD191 	593 2,007
Non-Current Term Loans Secured – Denominated in Ringgit				
Malaysia Secured – Denominated in foreign		21,066		22,018
currency	SGD3,493	10,616	SGD3,672	11,388
Total		31,682	<u> </u>	33,406
Grand Total		34,079	<del>-</del>	35,413
Term loans repayment schedule:				

	Total	Under 1 year	1-2 year	2-5 year	Over 5 year
	RM'000	RM'000	RM'000	RM′000	RM'000
Secured	34,079	2,397	2,355	7,664	21,663
Total	34,079	2,397	2,355	7,664	21,663

The term loans are secured by :-

The term loans bear interest at 4.57% to 5.07% (2016 – 3.79% to 5.15%) per annum.

## (c) Finance lease liabilities

Details of the Group's finance lease liabilities as at the end of this reporting period:-

	31/12/17	31/12/16
	RM'000	RM'000
Hire Purchase Creditors	2,470	2,593
Less: Interest in suspense	190	257
Balance	2,280	2,336
Repayable within one year	864	773
Repayable one to five years	1,416	1,563
Balance	2,280	2,336

The finance lease liabilities bear interest at rates ranging from 1.80% to 3.50% (2016 – 2.38% to 4.46%) per annum.

i) fixed charges over the respective subsidiary's long term leasehold or freehold land and building, and

ii) corporate guarantee from the Company.

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#### 8. Material Litigation

(All abbreviations used in this announcement shall have the same meanings as defined in the announcements made earlier, unless otherwise stated or defined herein.)

Khind Electrical (Malaysia) Sdn Bhd ("KEMSB"), a wholly owned subsidiary of the Company had on 13 July 2015, through its solicitors, filed a winding-up petition against Maha Tenaga Jaya Technology Sdn Bhd ("MTJTSB") at the High Court of Malaya at Kuala Lumpur as MTJTSB has failed to settle a sum of RM2,036,653.78 to KEMSB being the outstanding amount due and owing for the goods sold and delivered to MTJTSB.

Subsequent to the 3rd quarter results for the quarter ended 30 September 2017 announced on 24 November 2017, the Learned Judge has allowed the proposed further amendments to KEMSB's Re-Amended Statement of Claim and also the First and Second Defendants' Application to Amend their Defence. The Learned Judge further directed the Fourth and Fifth Defendants to amend their Defence and to file the amended Defence (for consequential amendment) latest by 21 December 2017(if any) at the hearing on 29 November 2017.

During the Case Management on 21 December 2017, the Learned Judge has directed KEMSB to file and serve their reply to the Amended Defence on or before 4 January 2018 (if any).

On the hearing and case management held on 11 January 2018, the Company had objected against a proposed amendment to the Sealed Order dated 21 November 2017 by MTJTSB's bank. The Learned Judge has fixed 18 January 2018 for the decision on MTJTSB's bank's Notice of Application for the proposed amendment. The Company had objected to the Fourth Defendant and Fifth Defendant's proposed amendments due to completely new issues were raised. The Learned Judge has directed the Company to file a Striking Out Application with reference to the new issues, if need be and to file the Supplementary Bundle of Pleadings before the part-heard trial continue on 26 February 2018.

Further to the hearing on 18 January 2018, the Learned Judge has allowed MTJTSB's bank's application to amend the Sealed Order dated 21 November 2017 with no order to cost.

The Learned Judge has reconfirmed the continue trial dates commencing from 26 February 2018.

#### 9. Dividend

A tax exempt interim dividend of 1 sen per share in respect of the financial year ended 31 December 2017 was announced on 29 December 2017 and paid on 30 January 2018 to the shareholders whose names appear in the Record of Depositors on the entitlement date of 17 January 2018.

#### 10. Earnings per share

• .	Individual Period		Cumulativ	ve Period
		Preceding year		
	Current	corresponding	Twelve	Twelve
	Quarter	quarter	Months to	Months to
	31.12.17	31.12.16	31.12.17	31.12.16
Net profit attributable to ordinary equity holders of the parent (RM'000)	577	1,201	1,593	9,786
Weighted average number of ordinary shares ('000)	40,059	40,059	40,059	40,059
Basic earning per share (sen)	1.44	3.00	3.98	24.43

Basic earnings per share of the Group is calculated by dividing net profit for the period attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares in issue during the financial period.

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## 11. Disclosure of realised and unrealised retained profits

The Group's realised and unrealised retained profits disclosures are as follows:

	As at 31.12.17 (RM'000)	As at 31.12.16 (RM'000)
Total retained profits of the Company and its subsidiaries: - Realised	76,503	73,757
- Unrealised	(804)	1,786
Consolidation adjustments	5,436	4,400
Total Group retained profits as per consolidated accounts	81,135	79,943

## 12. Profit for the period is arrived at after charging/(crediting):-

	Individual Period		Cumulative Period	
			Twelve	Twelve
			Months to	Months to
	31.12.17	31.12.16	31.12.17	31.12.16
	RM '000	RM '000	RM '000	RM '000
Depreciation & Amortisation	1,388	1,374	5,417	5,193
Net gain on disposal of property, plant and equipment	1	-	(13)	(18)
Foreign exchange (gain)/loss	(297)	1,408	(271)	958